

No.: 87/QD-HTIT

Haiphong, April 03<sup>rd</sup>, 2025

**DECISION**

**Regarding The issuance of International Terminal Service Tariff**

**GENERAL DIRECTOR**

**HAIPHONG PORT TIL INTERNATIONAL TERMINAL CO., LTD (“HTIT”)**

- Pursuant to the Law on Prices No. 16/2023/QH15 dated 19/6/2023 of the National Assembly of Vietnam;
- Pursuant to the Law on Value Added Tax No. 13/2008/QH12 dated 03/6/2008 of the National Assembly of Vietnam;
- Pursuant to Decree No. 85/2024/ND-CP dated 10/7/2024 of the Government detailing the implementation of certain articles of the Law on Prices;
- Pursuant to Circular No. 12/2024/TT-BGTVT dated 15/5/2024 and Circular No. 31/2024/TT-BGTVT dated 30/10/2024 of the Ministry of Transport issuing regulations on mechanisms and policies for managing service prices at Vietnamese seaports;
- Pursuant to Decisions No. 809/QD-BGTVT, 810/QD-BGTVT, and 811/QD-BGTVT issued on 01/7/2024 by the Ministry of Transport on promulgation of charge bracket for use of wharves, docks and mooring buoys, container handling services, and towage services at Vietnamese seaports;
- Based on market conditions;

**DECIDES**

**Article 1:** To issue together with this Decision the Domestic Terminal Service Tariff applicable to domestic shipping lines and cargo owners with import, export, transit, and domestic cargo at Haiphong Port TIL International Terminal Co., Ltd ("International Tariff").

**Article 2:** This Decision shall take effect from April 04<sup>th</sup>, 2025 until replaced by another official document.

**Article 3:** The Deputy General Directors, Directors, and Heads of relevant departments shall implement this Decision according to their functions, duties, and authorities.

**Recipients:**

- As per Article 3;
- Relevant third parties;
- Archive: Admin, BD.

**GENERAL DIRECTOR**



**NGO TRUNG HIEU**

# **INTERNATIONAL TERMINAL SERVICE TARIFF**

*(Issued together with Decision No.87 dated April 3<sup>rd</sup>, 2025)*

## **CHAPTER I**

### **GENERAL REGULATIONS**

#### **I. ENTITIES OF REGULATION**

**1.1.** Watercrafts, regardless of Vietnamese or foreign flags, engaged in cargo and container transportation from HTIT to foreign countries and vice versa, transit and international transshipment transport (hereinafter collectively referred to as international maritime transport), that actually berth at or depart from HTIT's wharf or anchor within the water area under HTIT's management.

**1.2.** Export, import, temporary import for re-export, transit, and transshipment cargoes and containers for which terminal service charges are paid by the carrier or the party authorized by the carrier.

#### **II. PRICING PRINCIPLES FOR VIETNAMESE VESSELS ENGAGED IN INTERNATIONAL SHIPPING**

**2.1. In case the vessel discharges domestic cargoes or does not discharge cargoes, then loads international cargoes (export, temporary import for re-export, transit, transshipment) at HTIT:**

- Arrival turn: Apply domestic tariff, excluding berth usage service.
- Departure turn: Apply international tariff, excluding berth usage service.

**2.2. In case the vessel discharges international cargoes (import, temporary import for re-export, transit, transshipment) then loads domestic cargoes or does not load cargoes at HTIT:**

- Arrival turn: Apply international tariff, excluding berth usage service.
- Departure turn: Apply domestic tariff, excluding berth usage service.

**2.3. In case the vessel enters HTIT during the transport of import/export cargo or in ballast (without cargo loading/discharging), due to justified maritime reasons:** Apply domestic tariff for both arrival and departure turns

**2.4. For Vietnamese-flagged vessels participating in international shipping:** Berth usage charges shall be applied according to the international tariff.

**2.5. Berth usage service in cases 2.1 and 2.2 herein:** Apply international tariff.



### III. DEFINITIONS

The following terms used in this Decision shall be understood as follows:

1. **Yard (Terminal Yard, CY):** The yard area under the management of HTIT.
2. **Import or Temporary Import Cargo/Containers:** Cargo or containers with the origin (place of dispatch) located overseas and the destination (place of receipt) in Vietnam.
3. **Export or Re-export Cargo/Containers:** Cargo or containers with the origin (place of dispatch) in Vietnam and the destination (place of receipt) located overseas.
4. **Transit Cargo/Containers:** Cargo or containers with both origin and destination outside the territory of Vietnam, which are directly shipped through Vietnamese seaports or temporarily stored at warehouses/yards for further shipment.
5. **Transshipment Cargo/Containers:** Cargo or containers discharged from a vessel and stored at the transshipment area of a port for a certain period before being loaded onto another vessel for transportation to another port.
6. **Vessel:** Includes sea vessels, river vessels, and other watercraft (regardless of whether motorized or non-motorized) operating in the sea and waters that are related to Vietnam's sea.
7. **Tugboat:** A vessel specifically designed, registered, and certified to provide towing and assisting services for vessels entering and leaving the port.
8. **Dangerous Goods (DG):** Goods classified as hazardous and dangerous to humans, vessels, or the environment, in accordance with Vietnamese law and applicable international treaties to which Vietnam is a signatory or member.
9. **Out-of-Gauge Cargo (OOG):** Cargo exceeding the dimensions of standard containers.
10. **Carrier:** An individual or entity using their own vessel or chartering a vessel owned by another party to transport goods or passengers.
11. **Authorized Person:** An individual or organization authorized by the cargo owner or carrier to perform transportation, handling, delivery, receipt, and storage of goods at the Terminal.
12. **VND:** Vietnamese Dong.
13. **USD:** US dollar.

### IV. PRINCIPLES OF PRICE CALCULATION

- 4.1. Charges shall be calculated in accordance with work items to be performed.
- 4.2. Units of charge for terminal services and unit conversion method.

Terminal service charges are calculated based on the following units: GROSS TONAGE (GT) for vessel capacity; Main engine power in Horsepower (HP) or Kilowatt (KW); Time in hours

or days; Cargo volume in tons (T) or cubic meters (M<sup>3</sup>); and containers and vehicles by unit (per piece). Details are as follows:

**4.2.1. Loading unit:**

a) For Dry Carrier (including containers): Terminal service charges shall be calculated in accordance with Maximum Gross Tonnage (GT) as recorded in Certificate of Calibration

b) Vessel without a GT specification: capacity to be used for calculating Terminal service charges shall be converted as follows:

+ Cargo vessel : 1.5 tons as registered shall be equal to 1 GT

+ Tug and Push Boats : 1 HP shall be equal to 0.5 GT

+ Barges : 1 registered tonnage shall be equal to 1 GT

c) For Vessels of a fleet of barges and tugboats (or push boats): Terminal service charges shall be calculated in accordance with the total GT of the fleet of barges and tugboats (or push boats).

**4.2.2. Power unit:** Horse power (HP) or kilowatt (KW). A fraction less than 1 HP (or KW) shall be rounded to 1HP (or KW).

**4.2.3. Unit of time:** Day and Hour (this calculation method does not apply to storage service)

- Day: a day consists of 24 hours; a fraction less than 12 hours shall be counted as ½ (half a) day; fractions from more than 12 hours to 24 hours shall be counted as 1 day.

- Hour: an hour consists of 60 minutes; a fraction less than 30 minutes shall be counted as ½ (half an) hour; a fraction from more than 30 minutes to 60 minutes shall be counted as 1 hour.

**4.2.4. Unit of cargo volume (packing included):** Ton (T) or Cubic Meter (M<sup>3</sup>). Fractions less than 0.5 ton or 0.5 M<sup>3</sup> shall not be counted. A fraction from 0.5 ton or 0.5 M<sup>3</sup> to 1 ton or 1 M<sup>3</sup> shall be rounded to 1 ton or 1 m<sup>3</sup>. In case a Bill of Lading indicates less than minimum charge unit, i.e., 1 ton or 1 M<sup>3</sup>, the minimum volume used for terminal service charge calculation shall be 1 ton or 1 M<sup>3</sup> or as per the minimum unit in the Tariff.

**4.3. In case a single type of cargo is subject to multiple surcharges as per pricing regulations,** all applicable surcharges shall be cumulatively applied on the basis of the original service unit rate.

**4.4. In case the vessel owner has signed a contract with HTIT and is entitled to preferential rates but authorizes the cargo owner to make payment,** HTIT shall collect the service charges directly from the cargo owner on a cash-on-delivery basis and apply the public tariff rates accordingly.

**4.5. The implementation of value added tax is in compliance with the applicable regulations promulgated by the Government.**

## **IV. CURRENCY OF PAYMENT**



The currency of payment is US Dollar. In case of conversion from US Dollar to Vietnamese Dong, the exchange rate shall be the telegraphic transfer selling rate announced by the Joint Stock Commercial Bank for Investment and Development of Vietnam (BIDV) at the time of payment.

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**CHAPTER II:**  
**INTERNATIONAL SERVICE TARIFF**

SCHEDULE NO.	SERVICE	UNIT	UNIT PRICE		
			Unit price excluding VAT or inclusive of 0% VAT	Unit price including VAT 8%	Unit price including VAT 10%
1	TOWAGE SERVICES				
1.1	Service price				
	Tugboats with capacity from 500HP to less than 800HP	USD/Hour	298.00	321.84	327.80
	Tugboats with capacity from 800 HP to less than 1,300 HP		473.00	510.84	520.30
	Tugboats with capacity from 1,300 HP to less than 1,800HP		702.00	758.16	772.20
	Tugboats with capacity from 1,800 HP to less than 2,200 HP		877.00	947.16	964.70
	Tugboats with capacity from 2,200 HP to less than 3,000 HP		975.00	1,053.00	1,072.50
	Tugboats with capacity from 3,000 HP to less than 4,000 HP		1,230.00	1,328.40	1,353.00
	Tugboats with capacity from 4,000 HP to less than 5,000 HP		1,620.00	1,749.60	1,782.00

SCHEDULE NO.	SERVICE	UNIT	UNIT PRICE		
			Unit price excluding VAT or inclusive of 0% VAT	Unit price including VAT 8%	Unit price including VAT 10%
	Tugboats with capacity from 4,000 HP to less than 5,000 HP		2,430.00	2,624.40	2,673.00
1.2	General principles				
	The above unit prices apply to the water area in front of the berth.				
	For the use of specialized Azimuth tugboats or VSP tugboats (Voith Schneider Propeller), the unit price equal to 150% of the aforementioned rates shall be applied.				
1.3	Other special cases: Negotiable.				
2	MOORING, UNMOORING SERVICES				
2.1	Mooring/Unmooring Service Price for Vessels				
	Less than 3.000 GT	VND/mooring or unmooring time	24.00	25.92	26.40
	From 3,000 GT to less than 6,000 GT		33.00	35.64	36.30
	From 6,000 GT to less than 10,000 GT		46.00	49.68	50.60
	From 10,000 GT to less than 20,000 GT		70.00	75.60	77.00
	From 20,000 GT to less than 30,000 GT		105.00	113.40	115.50
	From 30,000 GT to less than 60,000 GT		160.00	172.80	176.00
	From 40,000 GT to less than 50,000 GT		240.00	259.20	264.00
	From 50,000 GT upwards		302.00	326.16	332.20
	3		BERTHING SERVICE		



SCHEDULE NO.	SERVICE	UNIT	UNIT PRICE						
			Unit price excluding VAT or inclusive of 0% VAT		Unit price including VAT 8%		Unit price including VAT 10%		
	Berthing service	USD/GT/hours	0.0031		0.0033		0.0034		
	Berthing service in case the vessel is requested to depart the Terminal but still occupies the berth (not exceeding 12 hours)	USD/GT/hours	0.0060		0.0065		0.0066		
4	CONTAINER LOADING/DISCHARGING SERVICE								
4.1	Loading/discharging import/export/temporary import for re-export containers: From Vessel (Barge) to Yard or vice versa	USD/cont	Laden	Empty	Laden	Empty	Laden	Empty	
	Container 20'		66.00	44.00	71.28	47.52	72.60	48.40	
	Container 40'		97.00	62.00	104.76	66.96	106.70	68.20	
	Container 45'		108.00	68.00	116.64	73.44	118.80	74.80	
4.2	Loading/discharging transshipment containers: From Vessel (Barge) to Yard or vice versa	USD/cont	Laden	Empty	Laden	Empty	Laden	Empty	
	Container 20'		40.00	26.00	43.20	28.08	44.00	28.60	
	Container 40'		58.00	37.00	62.64	39.96	63.80	40.70	
	Container 45'		65.00	41.00	70.20	44.28	71.50	45.10	
4.3	Loading/Discharging from Barge to Yard or vice versa for transportation between	USD/cont	Laden	Empty	Laden	Empty	Laden	Empty	

SCHEDULE NO.	SERVICE	UNIT	UNIT PRICE					
			Unit price excluding VAT or inclusive of 0% VAT		Unit price including VAT 8%		Unit price including VAT 10%	
	seaports for export or change of destination ports							
	Container 20'		15.00	15.00	16.20	16.20	16.50	16.50
	Container 40'		23.00	23.00	24.84	24.84	25.30	25.30
	Container 45'		23.00	23.00	24.84	24.84	25.30	25.30
4.4	Shifting container							
	Within the same hold	25% of unit price under Schedule 4.1 of the respective container type						
	From hold to hold on the same vessel (not via quay)	50% of unit price under Schedule 4.1 of the respective container type						
	Discharging from vessel to the terminal and loading to the same vessel	100% of unit price under Schedule 4.1 of the respective container type						
4.5	Surcharges for Container loading/discharging service							
	For DG or OOG containers (that the Terminal's existing equipment can handle)	Increase by 50% the unit price as specified in Schedule-4.1, 4.2 and 4.3 of the respective container type and activity						
	For DG and OOG containers (that the Terminal's existing equipment can handle)	Increase by 100% the unit price as specified in Schedule-4.1, 4.2 and 4.3 of the respective container type and activity						
	For each Flatrack container that has to be bundled or unbundled in the yard	As per the regulation in the Domestic Tariff						
	For Flatrack container to be handled from yard -> vessel that requires to be bundled	100% of the unit price as specified in Schedule 4.1 of the respective <b>laden</b> container type						



SCHEDULE NO.	SERVICE	UNIT	UNIT PRICE		
			Unit price excluding VAT or inclusive of 0% VAT	Unit price including VAT 8%	Unit price including VAT 10%
	prior to loading onboard the vessel	Each bundle is subject to 100% of the unit price under Schedule-4.1, 4.2 and 4.3 of the respective <b>laden</b> container type and activity			
	Handling charge for bundle of flatrack containers (maximum of 4 containers per bundle)				
	For container that contains OOG cargo exceeding the capacity of the Terminal's equipment and the Terminal has to outsource additional equipment and/or unlash the cargo for loading/discharging purpose (the unlash activity is as requested by Ship Owner, Agent, Shipper or Consignee)				
		Negotiable			
5	REEFER CONTAINER MONITORING SERVICE				
	<div>- The unit price includes plug-in and operation charges for reefer containers.</div> <div>- The unit price does not include storage charges at the yard.</div> <div>- Minimum chargeable time is 01 hour.</div> <div>- For export reefer containers, monitoring time is calculated from the date the container is dropped off at the yard until the vessel's estimated departure date as registered by the shipping line.</div>				
5.1	For standard reefer container				
	Container 20'	USD/cont/hour	1.70	1.84	1.87
	Container 40' / 45'	USD/cont/hour	3.00	3.24	3.33



SCHEDULE NO.	SERVICE	UNIT	UNIT PRICE					
			Unit price excluding VAT or inclusive of 0% VAT		Unit price including VAT 8%		Unit price including VAT 10%	
5.2	For DG reefer container	Increase by 50% the unit price as specified in Schedule-5.1 of the respective container type						
6	CONTAINER STORAGE SERVICE AT YARD							
	<div>- The chargeable storage time shall be determined by subtracting the free storage period from the actual storage duration.</div> <div>- Actual storage time at the yard is calculated from the date the container/vehicle enters the yard until the date it exits. The minimum chargeable storage time is 01 day.</div> <div>- For export containers, storage time is calculated from the date the container is dropped off at the yard until the vessel's estimated departure date as registered by the shipping line.</div>							
6.1	Free storage time for containers							
	- Until 30/6/2025	The Terminal does not apply free storage time.						
	- From 01/7/2025 onwards	<div>+ For normal containers: the first 03 days of storage at yard (including Sundays and public holidays).</div> <div>+ For hazardous, oversized, overweight containers: no free storage time shall be applied.</div>						
6.2	Price of Storage Service for Containers							
	- From the 1st day to the 4th day (counted after free time)	VND/cont/ day	Laden	Empty	Laden	Empty	Laden	Empty
	Container 20'		1.50	1.10	1.62	1.19	1.65	1.21
	Container 40' / 45'		2.20	1.60	2.38	1.73	2.42	1.76
	- From the 5th day to the 11th day (counted after free time)	VND/cont/ day	Laden	Empty	Laden	Empty	Laden	Empty
	Container 20'		1.80	1.50	1.94	1.62	1.98	1.65
	Container 40' / 45'		2.80	2.00	3.02	2.16	3.08	2.20
	- From the 12th day onwards (counted after free time)	VND/cont/ day	Laden	Empty	Laden	Empty	Laden	Empty
	Container 20'		2.80	2.20	3.02	2.38	3.08	2.42

SCHEDULE NO.	SERVICE	UNIT	UNIT PRICE					
			Unit price excluding VAT or inclusive of 0% VAT		Unit price including VAT 8%		Unit price including VAT 10%	
			4.20	3.20	4.54	3.46	4.62	3.52
	Container 40' / 45'							
	For DG/OOG containers	Increase by 50% the unit price as specified in Schedule-6.2 of the respective container type						
7	<b>CASES OF SERVICES NOT SPECIFIED IN THE TARIFF SCHEDULE</b>	Negotiable on a case-to-case basis						
8	<b>CASES WHERE THE SHIP OWNER (OR SHIPPING AGENT) HAS A VALID CONTRACT WITH THE PORT</b>	Contract rates shall be applied.						