

No.: 47/QĐ-HTIT

Haiphong, January 29th, 2026

DECISION

Regarding The issuance of International Terminal Service Tariff

GENERAL DIRECTOR

HAIPHONG PORT TIL INTERNATIONAL TERMINAL CO., LTD (“HTIT”)

- Pursuant to the Law on Prices No. 16/2023/QH15 dated 19/6/2023 of the National Assembly of Vietnam;
- Pursuant to the Law on Value Added Tax No. 13/2008/QH12 dated 03/6/2008 of the National Assembly of Vietnam;
- Pursuant to Decree No. 85/2024/ND-CP dated 10/7/2024 of the Government detailing the implementation of certain articles of the Law on Prices;
- Pursuant to Circular No. 12/2024/TT-BGTVT dated 15/5/2024 and Circular No. 31/2024/TT-BGTVT dated 30/10/2024 of the Ministry of Transport issuing regulations on mechanisms and policies for managing service prices at Vietnamese seaports;
- Pursuant to Decisions No. 809/QĐ-BGTVT, 810/QĐ-BGTVT, and 811/QĐ-BGTVT issued on 01/7/2024 by the Ministry of Transport on promulgation of charge bracket for use of wharves, docks and mooring buoys, container handling services, and towage services at Vietnamese seaports;
- Based on market conditions;



DECIDES

Article 1: To issue together with this Decision the Domestic Terminal Service Tariff applicable to domestic shipping lines and cargo owners with import, export, transit, and domestic cargo at Haiphong Port TIL International Terminal Co., Ltd ("International Tariff").

Article 2: This Decision shall take effect from February 01st, 2026 until replaced in writing and shall replace Decision No. 87/QĐ-HTIT dated 3/4/2025 and Decision No. 257/QĐ-HTIT dated 21/8/2025.

Article 3: The Deputy General Directors, Directors, Senior Finance Manager and Heads of relevant departments shall implement this Decision according to their functions, duties, and authorities./.

Recipients:

- As per article 3;
- Relevant third parties;
- Archive: Admin, BD.

Attend

GENERAL DIRECTOR



NGO TRUNG HIEU



INTERNATIONAL TERMINAL SERVICE TARIFF

(Issued together with Decision No. 47/QĐ-V.T.T.T... Jan. 29, 2026)

CHAPTER I

GENERAL REGULATIONS

I. ENTITIES OF REGULATION

1.1. Watercrafts, regardless of Vietnamese or foreign flags, engaged in cargo and container transportation from HTIT to foreign countries and vice versa, transit and international transshipment transport (hereinafter collectively referred to as international maritime transport), that actually berth at or depart from HTIT's wharf or anchor within the water area under HTIT's management.

1.2. Export, import, temporary import for re-export, transit, and transshipment cargoes and containers for which terminal service charges are paid by the carrier or the party authorized by the carrier.

II. PRICING PRINCIPLES FOR VIETNAMESE VESSELS ENGAGED IN INTERNATIONAL SHIPPING

2.1. In case the vessel discharges domestic cargoes or does not discharge cargoes, then loads international cargoes (export, temporary import for re-export, transit, transshipment) at HTIT:

- Arrival turn: Apply domestic tariff, excluding berth usage service.
- Departure turn: Apply international tariff, excluding berth usage service.

2.2. In case the vessel discharges international cargoes (import, temporary import for re-export, transit, transshipment) then loads domestic cargoes or does not load cargoes at HTIT:

- Arrival turn: Apply international tariff, excluding berth usage service.
- Departure turn: Apply domestic tariff, excluding berth usage service.

2.3. In case the vessel enters HTIT during the transport of import/export cargo or in ballast (without cargo loading/discharging), due to justified maritime reasons: Apply domestic tariff for both arrival and departure turns

2.4. For Vietnamese-flagged vessels participating in international shipping: Berth usage charges shall be applied according to the international tariff.

2.5. Berth usage service in cases 2.1 and 2.2 herein: Apply international tariff.



III. DEFINITIONS

The following terms used in this Decision shall be understood as follows:

- 1. Yard (Terminal Yard, CY):** The yard area under the management of HTIT.
- 2. Import or Temporary Import Cargo/Containers:** Cargo or containers with the origin (place of dispatch) located overseas and the destination (place of receipt) in Vietnam.
- 3. Export or Re-export Cargo/Containers:** Cargo or containers with the origin (place of dispatch) in Vietnam and the destination (place of receipt) located overseas.
- 4. Transit Cargo/Containers:** Cargo or containers with both origin and destination outside the territory of Vietnam, which are directly shipped through Vietnamese seaports or temporarily stored at warehouses/yards for further shipment.
- 5. Transshipment Cargo/Containers:** Cargo or containers discharged from a vessel and stored at the transshipment area of a port for a certain period before being loaded onto another vessel for transportation to another port.
- 6. Vessel:** Includes sea vessels, river vessels, and other watercraft (regardless of whether motorized or non-motorized) operating in the sea and waters that are related to Vietnam's sea.
- 7. Tugboat:** A vessel specifically designed, registered, and certified to provide towing and assisting services for vessels entering and leaving the port.
- 8. Hazardous, Dangerous Container (DG):** A container that has hazardous elements, including but not limited to: containers (laden or empty) that contain goods, residues/remnants, or equipment with toxic and dangerous properties that pose risks to humans, vessels, and the environment, in accordance with Vietnamese law and relevant international treaties to which Vietnam is a signatory or has participated.
- 9. Out-of-Gauge Cargo (OOG):** Cargo exceeding the dimensions of standard containers.
- 10. Normal Container:** A container that does not have hazardous, dangerous, oversized, or overweight elements and/or does not require special handling operations.
- 11. Carrier:** An individual or entity using their own vessel or chartering a vessel owned by another party to transport goods or passengers.
- 12. Authorized Person:** An individual or organization authorized by the cargo owner or carrier to perform transportation, handling, delivery, receipt, and storage of goods at the Terminal.
- 13. VND:** Vietnamese Dong.
- 14. USD:** US dollar.

IV. PRINCIPLES OF PRICE CALCULATION

- 4.1. Charges shall be calculated in accordance with work items to be performed.**

4.2. Units of charge for terminal services and unit conversion method.

Terminal service charges are calculated based on the following units: GROSS TONAGE (GT) for vessel capacity; Main engine power in Horsepower (HP) or Kilowatt (KW); Time in hours or days; Cargo volume in tons (T) or cubic meters (M³); and containers and vehicles by unit (per piece). Details are as follows:

4.2.1. Loading unit:

a) For Dry Carrier (including containers): Terminal service charges shall be calculated in accordance with Maximum Gross Tonnage (GT) as recorded in Certificate of Calibration

b) Vessel without a GT specification: capacity to be used for calculating Terminal service charges shall be converted as follows:

+ Cargo vessel : 1.5 tons as registered shall be equal to 1 GT

+ Tug and Push Boats : 1 HP shall be equal to 0.5 GT

+ Barges : 1 registered tonnage shall be equal to 1 GT

c) For Vessels of a fleet of barges and tugboats (or push boats): Terminal service charges shall be calculated in accordance with the total GT of the fleet of barges and tugboats (or push boats).

4.2.2. Power unit: Horse power (HP) or kilowatt (KW). A fraction less than 1 HP (or KW) shall be rounded to 1HP (or KW).

4.2.3. Unit of time: Day and Hour (this calculation method does not apply to storage service)

- Day: a day consists of 24 hours; a fraction less than 12 hours shall be counted as ½ (half a) day; fractions from more than 12 hours to 24 hours shall be counted as 1 day.

- Hour: an hour consists of 60 minutes; a fraction less than 30 minutes shall be counted as ½ (half an) hour; a fraction from more than 30 minutes to 60 minutes shall be counted as 1 hour.

4.2.4. Unit of cargo volume (packing included): Ton (T) or Cubic Meter (M³). Fractions less than 0.5 ton or 0.5 M³ shall not be counted. A fraction from 0.5 ton or 0.5 M³ to 1 ton or 1 M³ shall be rounded to 1 ton or 1 m³. In case a Bill of Lading indicates less than minimum charge unit, i.e., 1 ton or 1 M³, the minimum volume used for terminal service charge calculation shall be 1 ton or 1 M³ or as per the minimum unit in the Tariff.

4.3. In case a single type of cargo is subject to multiple surcharges as per pricing regulations, all applicable surcharges shall be cumulatively applied on the basis of the original service unit rate.

4.4. In case the vessel owner has signed a contract with HTIT and is entitled to preferential rates but authorizes the cargo owner to make payment, HTIT shall collect the service charges directly from the cargo owner on a cash-on-delivery basis and apply the public tariff rates accordingly.

4.5. The implementation of value added tax is in compliance with the applicable regulations promulgated by the Government.

IV. CURRENCY OF PAYMENT

The currency of payment is US Dollar. In case of conversion from US Dollar to Vietnamese Dong, the exchange rate shall be the telegraphic transfer selling rate announced by the Joint Stock Commercial Bank for Investment and Development of Vietnam (BIDV) at the time of payment.

CHAPTER II:

INTERNATIONAL SERVICE TARIFF

SCHEDULE NO.	SERVICE	UNIT	UNIT PRICE		
			Unit price excluding VAT or inclusive of 0% VAT	Unit price including VAT 8%	Unit price including VAT 10%
1	TOWAGE SERVICES				
1.1	Service price				
	Tugboats with capacity from 500HP to less than 800HP	USD/Hour	298.00	321.84	327.80
	Tugboats with capacity from 800 HP to less than 1,300 HP		473.00	510.84	520.30
	Tugboats with capacity from 1,300 HP to less than 1,800HP		702.00	758.16	772.20
	Tugboats with capacity from 1,800 HP to less than 2,200 HP		877.00	947.16	964.70
	Tugboats with capacity from 2,200 HP to less than 3,000 HP		975.00	1,053.00	1,072.50
	Tugboats with capacity from 3,000 HP to less than 4,000 HP		1,230.00	1,328.40	1,353.00
	Tugboats with capacity from 4,000 HP to less than 5,000 HP		1,620.00	1,749.60	1,782.00

SCHEDULE NO.	SERVICE	UNIT	UNIT PRICE		
			Unit price excluding VAT or inclusive of 0% VAT	Unit price including VAT 8%	Unit price including VAT 10%
1.2	Tugboats with capacity from 4,000 HP to less than 5,000 HP		2,430.00	2,624.40	2,673.00
	General principles				
The above unit prices apply to the water area in front of the berth.					
For the use of specialized Azimuth tugboats or VSP tugboats (Voith Schneider Propeller), the unit price equal to 150% of the aforementioned rates shall be applied.					
The number and capacity of tugboats assisting vessels entering or leaving the terminal shall be applied in accordance with the regulations of the local Port Regulations and the Port's Maritime Safety Assurance Plan as stipulated by the competent governmental authority, under normal hydro-meteorological conditions. In cases where the Maritime Administration/Pilot/Master or the Shipowner/Ship Agent requests a number of tugboats or total tug capacity greater than the minimum required by current regulations, the tugboat service rates shall be calculated based on the actual number and engine power of tugboats deployed.					
In the event that the tugboat arrives at the designated rendezvous position in accordance with the schedule requested by the tugboat service requester and approved by the Maritime Administration, but the vessel requiring towing is not ready for maneuvering, and the tugboat must return to its point of departure or switch to another operation, a charge of 50% of the aforementioned service rates shall apply.					
1.3	Other special cases: Negotiable.				
2	MOORING, UNMOORING SERVICES				
2.1	Mooring/Unmooring Service Price for Vessels				
	Less than 3,000 GT		26.50	28.62	29.15
	From 3,000 GT to less than 6,000 GT		36.00	38.88	39.60
	From 6,000 GT to less than 10,000 GT		51.00	55.08	56.10
	From 10,000 GT to less than 20,000 GT	VND/moorin g	77.00	83.16	84.70

SCHEDULE NO.	SERVICE	UNIT	UNIT PRICE											
			Unit price excluding VAT or inclusive of 0% VAT		Unit price including VAT 8%		Unit price including VAT 10%							
4.3	From Vessel (Barge) to Yard or vice versa Container 20' Container 40' Container 45' Loading/Discharging from Barge to Yard or vice versa for transportation between seaports for export or change of destination ports	USD/cont	Laden	Empty	Laden	Empty	Laden	Empty						
									44.00	29.00	47.52	31.32	48.40	31.90
									64.00	41.00	69.12	44.28	70.40	45.10
									72.00	45.00	77.76	48.60	79.20	49.50
									17.00	17.00	18.36	18.36	18.70	18.70
									25.00	25.00	27.00	27.00	27.50	27.50
4.4	Shifting container Within the same hold From hold to hold on the same vessel (not via quay) Discharging from vessel to the terminal and loading to the same vessel	25% of unit price under Schedule 4.1 of the respective container type 50% of unit price under Schedule 4.1 of the respective container type 100% of unit price under Schedule 4.1 of the respective container type	Laden	Empty	Laden	Empty	Laden	Empty						
									25.00	25.00	27.00	27.00	27.50	27.50
									25.00	25.00	27.00	27.00	27.50	27.50
4.5	Surcharges for Container loading/discharging service For DG or OOG containers (that the Terminal's existing equipment can handle) For DG and OOG containers (that the	Increase by 50% the unit price as specified in Schedule-4.1, 4.2, 4.3 or 4.4 of the respective container type and activity Increase by 100% the unit price as specified in Schedule-4.1, 4.2, 4.3 or 4.4 of the respective container type and activity	Laden	Empty	Laden	Empty	Laden	Empty						
									25.00	25.00	27.00	27.00	27.50	27.50
									25.00	25.00	27.00	27.00	27.50	27.50

SCHEDULE NO.	SERVICE	UNIT	UNIT PRICE		
			Unit price excluding VAT or inclusive of 0% VAT	Unit price including VAT 8%	Unit price including VAT 10%
	Terminal's existing equipment can handle)				
	For each Flatrack container that has to be bundled (excluding lashing) or unbundled in the yard		As per the regulation in the Domestic Tariff		
	For Flatrack container to be handled from yard -> vessel that requires to be bundled prior to loading onboard the vessel		100% of the unit price as specified in Schedule 4.1 of the respective laden container type		
	Handling charge for bundle of flatrack containers (maximum of 4 containers per bundle)		Each bundle is subject to 100% of the unit price under Schedule-4.1, 4.2, 4.3 or 4.4 of the respective laden container type and activity		
	For container that contains OOG cargo exceeding the capacity of the Terminal's equipment and the Terminal has to outsource additional equipment and/or unlash the cargo for loading/discharging purpose (the unlash activity is as requested by Ship Owner, Agent, Shipper or Consignee)		Negotiable		

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SCHEDULE NO.	SERVICE	UNIT	UNIT PRICE		
			Unit price excluding VAT or inclusive of 0% VAT	Unit price including VAT 8%	Unit price including VAT 10%
	Container 40' / 45'		4.60	4.97	5.06
	For DG/OOG containers	Increase by 50% the unit price as specified in the aforementioned Schedule of the respective container type	3.50	3.78	3.85
7	PTI SERVICE				
	Container 20'	USD/ container	46.00	49.68	50.60
	Container 40' / 45'	USD/ container	66.00	71.28	72.60
8	UTILITIES APPLICABLE TO VESSELS BERTHED NOT FOR CARGO HANDLING PURPOSE				
	Utilities (lighting systems, environmental sanitation, terminal security, etc.)	USD/ GT/ hour	1.00	1.08	1.10
9	CASES OF SERVICES NOT SPECIFIED IN THE TARIFF SCHEDULE				
			Negotiable on a case-to-case basis		
10	CASES WHERE THE SHIP OWNER (OR SHIPPING AGENT) HAS A VALID CONTRACT WITH THE PORT				
			Contract rates shall be applied.		

